



# Dimple Bora

## CONTACT



41/327, Mukund Nagar Near Zambre Palace,  
Pune-Satara Road, Swargate, Pune - 411037.

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## SKILLS

Enhanced Communication Skills



## OBJECTIVE

I seek challenging opportunities where I can fully use my skills for the success of the organization. I always believe in developing and polishing skills for own and overall growth. Always open to learn with an enhance confidence and attitude.

## EXPERIENCE

Research Analyst Jun 2020 - April 2022  
Flexisales Marketing Pvt Ltd

I worked as research analyst for email marketing as well as creating opportunities for HQL SQL BANT campaign for regions like USA Canada APAC EMEA & INDIA.

Sales Development Executive May 2022 - Sep 2023  
Marketjoy PVI. LID

I used to work in US and Canada region for outbound calling process where I used to make calls to the designated people in IT department like manager director and vp to schedule appointment to convert into sales.

Business Development Executive Oct 2023 - Jun 2024  
Only B2B

I used to work in US and Canada region for outbound calling process where I used to make calls to the designated people in IT department like manager director and vp to schedule appointment to convert into sales.

Customer Service Representative July 2024 - Sep 2025  
Tech Mahindra Business Services.

I work for Semi-Tech Inbound process where I help the customer to provide the resolution for Network Issues, Perform Troubleshooting, focus on giving the pleasure experience of service and find resolution for queries.

## EDUCATION

HSC

2016

Pune University

## REFERENCE

Rohit Jaykumar - Tech Mahindra

Manager

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