



# R.S. Mahajan

## PROFILE SUMMARY

- Vision-oriented & top-rated business leader offering experience of 19 years in Packaging Development; currently associated with RPG Life Sciences Limited as Principal Scientist-Packaging Development
- Managed Deviations, Change Controls, CAPA, Gap Analysis Product, Quality Issues, Incident, OOS & NCRs
- Knowledge about all types of printing processes: letterpress, offset, gravure, flexography, and screen
- Stake of developing innovative packaging
- Developed different packs for lab study and stability evaluation with respective innovator /reference products in line.
- Streamlined entire Packaging development & and operations across the organization by implementing & and effectuating technology-based solutions, thereby achieving the defined organizational goals & and objectives.
- Proven acumen in end-to-end packaging consulting projects right from designing, benchmarking, packaging material selection, vendor development, costing, and procurement to packaging optimization, specification creation, artwork creation, and market launch.
- Governed the entire Packaging activities right from establishing packing lines, selecting machinery, finalizing technical specifications, and automation operations.
- Successful record of developing and launching **multi-functional, innovative**, value-added, cost-effective, **eco-friendly** packaging and printing solutions to meet the specific needs of customers.
- Headed the entire Packaging activities right from establishing packing lines, selecting machinery, finalizing technical specifications, and automation operations.
- Excellence in functionality testing of PFS, Cartridge, Devices, Child Resistant Packs, and functional Labels; hands-on experience in GMP and GDP document software such as Artwork Management System, change-control, and document management modules.

## WORK EXPERIENCE

### Aug'12-Present: RPG Life Sciences Limited, Navi Mumbai/ Mumbai as a Principal Scientist-Packaging Development

#### Role:

- Developing multifunctional, innovative, value-added, cost-effective, eco-friendly packaging solutions to meet various specific needs of customers.
- Formulating sourcing plans, vendor identification /development as well as analytical assessment to strengthen effectiveness.
- Implementing cost-saving measures to achieve substantial reduction in terms of man-days, production cost, packing materials & and energy consumption.
- Creating & and improving processes/projects to stabilize products as per set parameters.
- Resourceful in end-to-end planning & and execution of projects for packaging including review, research packaging formats, designs/ structures, commercial viability, P&L calculation, testing, Design/Engineer field execution with vendors, and coordinating with vendors.
- Devising, implementing, and managing a cross-functional, fully integrated planning process that incorporated make versus buy, capacity planning, scheduling, inventory, material, and associated cost elements.
- Obtaining approval of artwork as well as changing parts, verifying export orders & and releasing in the system, distributing the daily work to subordinates and artists as well as implementing strict measures in operating procedures to optimize resource/capacity utilization.
- Analyzing & and developing packaging samples & and structures after conducting a product packaging compatibility study to analyze the storage capacity of products, managing package design and development for products at minimum cost fulfilling marketing requirements.
- Following up with vendors to obtain documents, conducting the vendor performance evaluation for delivery schedules, number of price revisions/stability, financial health & and number of rejections over a specific pre-determined time range.
- Mentoring for packaging study protocols, packaging validation protocol, SOP, study reports, and general packaging guidelines

Strategic professional with strong business acumen & and a proven track record of stamping success across the entire gamut of Packaging Development.

## CONTACT ME AT

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## CORE COMPETENCIES

- Strategic Packaging Operations/ Solutions
- Quality Assurance & Control
- Vendor/ Stakeholder Management
- Testing/ Validations
- Policy/ SOP Formulation
- Rejection/ Value Analysis
- Budgeting & CAPEX Management
- Packaging Excellence
- Business Strategy & Execution
- Cost Reduction
- Reverse Engineering
- Team Building, Mentoring & Leadership

## EDUCATION

- **M.Sc. (Chemistry)** from Arunodaya University, Arunachal Pradesh
- **Graduate Diploma in Packaging Science and Technology** from SIES Institute -Packaging Technology Centre Navi Mumbai
- **MBA (Operations Management)** from Institute of Management and Engineering Technology, Pune

- ● **Post Graduate Diploma in Materials Management (PGDMM)** from Institute of Management & Engineering Technology, Pune

### SOFT SKILLS

Negotiation & Conflict Management

Team Building & Interpersonal Skills

High Business Ethics & Trustworthy

Analytical Problem Solving

Effective Management Skills

Leadership and Delegation

### QUALITY & SCM SYSTEM

- **Nichelon 5 cms:** The Training Management System
- **Caliber LIMS:** The laboratory Information Management System
- **SAP:** Adequate exposure to SAP for Quality Module management & related transactions
- **ERP:** Enterprises Resources Planning
- **SCM:** Supply Chain Management and Inventory control

### ADDITIONAL QUALIFICATION

- IIT: Institute of Information Technology
- Advance Diploma in Computer and Software Application (ADCSA)

### MAJOR LIAISING/ COORDINATION WORK

- WHO: World Health Organization
- US-FD: US-Food & Drugs Administration
- MHRA: Medicine & Health care Products Regulatory Agency –United Kingdom
- EU-GMP: The European Medicines Agency (EMA) / European Union (EU)
- Uganda (NDA), WHO (GENEVA), ANVISA (BRAZIL), INVIMA (Columbia), MCA (Zimbabwe)
- Tanzania, UNICEF (Denmark), MCC: Medicine Control Council, South Africa

### PERSONAL DETAILS

**Date of Birth:** 08<sup>th</sup> July 1982

**Languages Known:** English, Hindi, Marathi & Gujarati

**Address:** Flat No. 507 Chiplekar Trimurti Residency, Plot No. 8 Sector-9 Opposite Croma Mall, Kamothe, Navi Mumbai, Maharashtra India.

- Organizing transit trials to verify the adequacy of the specifications and implement suitable modifications for improvement; developing multifunctional, innovative, value-added, cost-effective, eco-friendly, and sustainable packaging solutions to meet various specific needs of customers for a new pack.
- Maintaining records of all physical transactions, preparing documents, managing all substance transactions and vault access; coordinating with **quality and warehouse departments**, and developing a professional relationship with external vendors
- Directing new Packaging Automation Projects including finalization of Packaging Machines while ensuring optimal utilization of available resources
- Engaging in projects and managing **cost-saving, Quality, and Productivity Improvement** through identification, evaluation, feasibility study, and necessary trials for the same
- Collaborating with cross-functional teams from operations, quality control, procurement, marketing, and sales teams for local and global markets to drive the packaging development agenda.

### Highlights:

- Reduced the cost of existing packaging material to find the root cause of the problem and solve it.
- Improved the Quality of the components; audited the vendors periodically to improve the documentation & and aware of cGMP.
- Enhanced packaging material of current product given economic improvement.
- Engaged in artwork management and inventory packaging and artwork plays an important compliance role in communicating usage instructions, ingredients, drug facts, safety and efficacy data, and patient information.
- Administered packaging & and artwork creation process is under continuous pressure due to the growing number of products, sales promotion or re-launch of existing products, shorter time to market, changing compliance requirements, and integration with multiple units.
- Used common Blister Change Parts as well as common Corrugated Boxes with harmonization.
- Monitored the House facility packaging operation as well as contract manufacturing (Loan License /Third party)

### PREVIOUS WORK EXPERIENCE

**Jun'08-Jul'12: M.J. Biopharm Private Limited, Navi Mumbai as a Packaging Development Senior Officer to Assistance Manager**

**Jul'07-May'08: Ajanta Pharma Limited, Aurangabad as a Packaging Officer**

**Dec'06-May'07: Parnax Lab Private Limited, Silvassa as a Packaging Development Officer**

**Jul'06-Dec'06: IPCA Laboratories Limited, Silvassa as Officer-Packaging**

**Jan'05-Jun'06: Naxpar Lab Private Limited, Silvassa as an Officer-Packaging**

### NOTABLE ACCOMPLISHMENTS ACROSS CAREER

- Won the award in the 'Rising Stars Category' of adjudged **"PPL Leadership Award 2020** by "Express Pharma" [PPL = Pharma Packaging and Labelling]
- **Roger Bannister' (2019)** setting a benchmark Challenged status quo to introduce substantially improved product packs, services, or other value-creating solutions.
- **Winner** of the "Excellence in Anti-Counterfeiting Packaging" at Innopack 4th Annual **India Packaging Awards on 21<sup>st</sup> May 2019**, held at Sahara Star, Mumbai India
- Indian Packaging award in Innopack 2017 Participation and shortlist for Nomination of the award which was recommended.
- **Eureka** (Innovation) Award 2016 on a new product pack developed for the EU/UK market in RPG Life Sciences Limited on Alu- Fishbone blister pack.

### REGISTRATION PATENT DESIGNS & AND COPYRIGHTS

- Brand Protection and Duplication of the pack is extremely difficult.
- Identifying, Proving/defending legally will be easy ahead of the competition.
- Effectiveness of medicine ensured, end-user gets safe and original product.
- Design Application No:329708-001 & Copyright 7223/2020-CO/A
- Design Application No.329707-001 & Copyright 7975/2020-CO/A
- Design Application No:329709-001 & Copyright 7978/2020-CO/A